

# Happy New Year!

## JFM Welcomes Jade Delion

JFM is pleased to announce that Jade Delion has joined our Customer Service Team as a replacement for Brenna McKeeman, who has moved to the Purchasing Department to fill in for a maternity leave. With a lifelong background in agriculture, Jade brings a strong passion for animal care and a solid understanding of the livestock and equine industries. Her experience includes apprenticing with several Ontario based American Quarter Horse Association (AQHA) performance horse trainers and working in multiple roles at the Ontario Veterinary Clinic (OVC) Large Animal Hospital—supporting patient intake and output, assisting with surgical procedures, and helping maintain teaching herds of horses and cattle. She has also taught western riding lessons to riders of all levels.



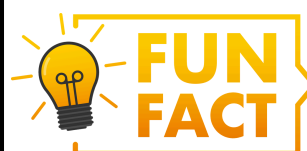
When asked what she thinks she will enjoy most about her role and how she feels she can help customers, Jade shared:

“I’m excited to be joining the team at JFM and to be part of such an important link in food and livestock production. It’s rewarding to know the work we do directly supports farmers and animal owners every day. I’m eager to help ensure each customer has happy, healthy, and successful animals—from large-scale operations to backyard pets and everything in between. I look forward to learning from the rest of the team and providing reliable, friendly support to everyone who walks through the door.”

Outside of work, Jade has competed in AQHA events since the age of 10 and is passionate about preparing and showing horses. Along with her two German Shepherds and Western Performance Quarter Horse mare, animals play a central role in her life—making Jade a natural fit for our team and our customers.

## 2026 Order Day and Delivery Zone Maps

Order day and delivery zone maps have been sent out, if you did not receive a copy please reach out to our customer service team.



Ontario leads Canada in producing chicken, mushrooms, greenhouse vegetables, corn, turkey, and Christmas trees.

WHAT'S GOING ON AT  
**THE MILLER'S STONE STORES**  
HEIDELBERG & WROXETER



## January Specials

**15% off all Suet and Suet feeders**

**15% off  
Dog Treats and Pet Grooming Products**

**Sausage (4 in a Pack)  
\$6.49 Reg \$7.29**

2755 Lobsinger Line, Heidelberg

519-699-5200

## FUTURES

SOURCE: FARMS.COM

Can \$: 1.40 (12/30/25)



**LIVE CATTLE**

**DRESSED HOGS**



|             |                  |            |                  |
|-------------|------------------|------------|------------------|
| <b>FEB</b>  | <b>\$ 321.08</b> | <b>FEB</b> | <b>\$ 222.39</b> |
| <b>APR</b>  | <b>\$ 320.10</b> | <b>APR</b> | <b>\$ 234.68</b> |
| <b>June</b> | <b>\$ 320.80</b> | <b>May</b> | <b>\$ 244.77</b> |
| <b>Aug</b>  | <b>\$ 313.61</b> | <b>Jun</b> | <b>\$ 268.00</b> |

## Winter Maintenance

To help ensure safe and timely deliveries, please make sure your laneway is fully plowed and that areas around bins and doorways are clear of snow and ice on your scheduled delivery day.

At the request of our dispatch team, and for the safety of both our drivers and customers, we also ask that you consider the following:

- Place stakes as close to the driveway as possible to prevent trucks from sinking.
- Clear snow in front of your pipes, as well as around your bin area.
- Salt barn hills and other slippery areas prior to delivery.
- Use laneway markers to clearly identify ditches, curves, and turns.

Thank you for your cooperation and for helping us keep everyone safe this winter!

## JFM Customer Meetings Attract Enthusiastic Crowds

This past fall, Jones Feed Mills hosted several customer meetings throughout SW Ontario. The purpose of these meetings was to offer practical information that producers could benefit from and relate to. Guest speakers were chosen using this philosophy which greatly added to the success of the meetings.

Our first producer meeting was hosted by the JFM Dairy Team which drew a large, engaging crowd at the Linwood Community Centre. The focus of the meeting was on issues that producers are relating to this year - forage quality, reproductive success and somatic cell score. John Winchell of Alltech (New York), started the day off by sharing insights that effect the quality of corn silage. This talk was of particular interest as it used data provided by

the JFM dairy team on silage samples gathered throughout the fall. Dr. Andrew MacLeod (Image 1) of Linwood Veterinary Services, gave two separate talks (Keys to Reproductive Success and On-Farm Effects on Somatic Cell Counts). Paul Norris of Dairy Farmers Ontario also spoke and shared updates on the changes coming in milk payments from DFO. A great day was had and all talks were well received as they focused on today's current issues and offered profit enhancing solutions.

Later in November, JFM hosted its annual Yorkshire Valley Farms Christmas banquet in Stratford. Here producers within that production loop gathered to network and take in the news of the program. This year's meeting featured updates once again from Dr. Anastasia Novy of Guelph Poultry Veterinary Services, who gave a general poultry health update. Later, Aaron Goertzen (Image 2), a senior economist from BMO, presented a talk on the outlook of the Canadian economy, with a focus on agriculture. The meeting wrapped up with Greg Leis (YVF producer) sharing several practical insights that aid in the success within their family's operation.

Early in December, the JFM Beef Team partnered with Metzger Veterinarian Services and hosted a beef producer meeting in Linwood. An over-whelming size crowd made it through the snow to take in the influential roster of speakers. Ken Schaus (Image 3) of the Schaus Group, started the day by sharing feeding and management strategies for newly received calves. This talk generated several questions, as the information Ken presented was key to starting calves off right while minimizing the effects of sick calves. Al Brodie along with Rob Brown of Brodie Ag Services (who also spoke at the 2024 JFM dairy producer meeting), spoke next on Getting the Most from your Mixer, a talk which focused on practical procedures from maximizing the effectiveness of a feed mixer. Later in the day, Dr. Jacques Van Zyl of Metzger Vet Services, updated the crowd on the good data that the MVS team gathers on calf health from various parts of the country and then provided updates on the timing and effectiveness of current and new medications.

Jones Feed Mills is proud to offer information meetings for its customers, as this is just a small way we can say thank-you for your business. Our team is always open to new ideas and looks forward to the next time we can get together and share a meal and some good insights.



Dr. Andrew MacLeod shares insights on reproductive success strategies to crowd.  
(Image 1)

Aaron Goertzen of BMO shares insights on the Canadian economy.  
(Image 2)

Ken Schaus offers good insights into managing calves upon receipt.  
(Image 3)

### ON THE CALENDAR

\*JFM Sponsored Event

- Jan 7-12 - Grey Bruce Farmers' Week\* - Elmwood, ON
- Jan 13 & 14 - Ontario Cattle Feeders Convention\* - London, ON
- Jan 13-16 - DFO Annual General Meeting - Toronto, ON
- Feb 4 & 5 - The National Poultry Show\* - London
- Feb 18 & 19 - BFO Annual General Meeting\* - Toronto
- Feb 10 - Wellington County DFO Meeting\* -Drayton



JFM is now accepting bookings for its popular **BBGP** 13.5% Grower Pellet. Booking period is January 1st until March 31st. Bookings are accepted for this period until January 14<sup>th</sup>. Inquire and book with your JFM Beef Sales Consultant or call the office at 1-800-265-8735.